

10-0612, EMERGENCY NOTIFICATION SYSTEM
COST TABULATION

Vendor	City, State	Complete Cost (Turnkey)	Training Cost	Total Cost	Monthly Payments (If Different)
ADT Security Services	Tallahassee, FL	\$1.50 x number of enrolled subscribers***	Included	\$1.50 x number of enrolled subscribers (2 yr contract)	Not applicable
American Messaging Services	Louisville, TX	\$43,810.40 software and support	Included	\$43,810 software and support	Not applicable
Asher Group	Rochester, NY	\$23,500**	\$600 (Optional)	\$44,500 (24 month)	\$1,750 per month plus \$2,500 set up fee
Blackboard Connect	Sherman Oaks, CA	\$1.25/hh/b annually x 80,000 households/business*	Waived	\$100,000 Annually	Not applicable
Bullzi Security, Inc.	Altamonte Springs, FL	\$231,000	\$10,000	\$241,000	Not applicable
Emergency Communications Net (CODE RED)	Ormond Beach, FL	\$47,500.00	Included	\$47,500.00	Not applicable
Emtel	Melbourne, FL	\$40,995.00	\$3,995.00	\$44,990.00 for 2 year contract	Not applicable
Everbridge, Inc.	Glendale, CA	\$106,666.00 for 2 years	\$7,500.00	\$114,166.00	Not applicable
First Cal Network, Inc.	Baton Rouge, LA	\$2,510 per month	Included	\$30,120 per year	\$28,614 annually
Global Connect	Mays Landing, NJ	\$26,075.00 year 1 \$52,150.00 year 2 \$46,935.00 year 3	Included	\$125,160.00	Not applicable
Intrado	Longmont, CO	\$149,000 (incl. 300,000 usage units)*****	Included	\$149,800.00	Not applicable
Life Safety Design	Jacksonville, FL	\$247,501 year 1 purchase cost	Included	\$247,501 year 1 purchase cost, \$58,110 year 2 and annual renewal cost	Not applicable
MIR3	San Diego, CA	Annual Software Subscription \$218,465 Support Services \$133.579 Services total \$2,500.00	Included	40% Client discount \$133,579.00	Not applicable
One Call Now	Troy, OH	\$55,167.28 per year	\$1,800 on-site	\$56,967.28	Not applicable
SWN Communications	New York, NY	\$66,000.00 1 yr \$117,000.00 2 year	Included	\$117,000.00 2 year grand total	7.5% discount 2 year payment in advance

					option.
Twenty First Century Communications	Columbus, OH	Multiple solutions (see below for standard pricing solution)****			

* Note: The complete cost given is the standard government rate for unlimited emergency only under negotiated contract terms for a fixed annual fee of \$1.25 per Recipient with a baseline of 80,000 recipients. The recipient count is based on the population number given at the ore-bid conference. This would result in a fixed annual fee of \$100,000 per year for the first 2 years.

**Annual Renewal \$21,000. Training cost listed above is optional for on-site training. Web training is included with Complete Cost pricing.

***Pricing clarification; Calculate annual cost by multiplying the total number of subscribers x \$1.50. (ex. 175,000 subscribers county wide x \$1.50 each= \$262,500 annually). This pricing is for unlimited usage. ADT does not charge for each transmission only a flat rate. It does not matter if you send broadcasts to a subscriber or not. You have an unlimited number of user slots that can operate the system and each user can be restricted as to what functions they can perform and what broadcast groups they can send messages to. We highly recommend you let ADT present a live webinar to see the system features and to answer any questions you may have.

****One time set-up fee - \$58,000 Annual Recurring fee - \$10,000 Annual Unlimited weather Reporting feature - \$9,500

Outbound calls – 0.20 per minute Inbound calls – 0.23 per minute Prepaid Outbound calls – 0.18 per minute

Text (per message) – 0.05 per message E-mail – No charge Fax – 0.24 per page

Additional on-site training (in excess of initial training) - \$100/hr Custom Programming charge - \$176/hr

*****1 usage unit is used for each of the following: 30 seconds of connected call time for outbound or inbound telephone messages, or 1 text message attempt, or 1 fax page.